CALIFORNIA FORM 700 FAIR POLITICAL PRACTICES COMMISSION A PUBLIC DOCUMENT

STATEMENT OF ECONOMIC INTERESTS RECEIVED AT RECEIVED AT THE COLUMN OF THE PROPERTY OF THE COLUMN OF THE PROPERTY OF THE PROPER

PRACTICES COMMISSION COVER PAGE

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Please type or print in ink.	
NAME OF FILER (LAST)	(FIRST) (MIDDLE)
	holas William
1. Office, Agency, or Court	
Agency Name	
Manhattan Beach City Council Division, Board, Department, District, if applicable	Council Number Your Position
Division, Board, Department, District, if applicable	Your Position
► If filing for multiple positions, list below or on an attachment.	•
Agency:	Position:
2. Jurisdiction of Office (Check at least one box)	
State	☐ Judge (Statewide Jurisdiction)
Multi-County	County of
Vity of Manhattan Beach	Other
· · · · · · · · · · · · · · · · · · ·	
3. Type of Statement (Check at least one box)	
Annual: The period covered is January 1, 2010, through December 2010.	er 31, Leaving Office: Date Left/(Check one)
The period covered is/, through Decembe 2010.	The period covered is January 1, 2010, through the date of leaving office.
Assuming Office: Date/	The period covered is/, through the date of leaving office.
Candidate: Election Year Office sought,	if different than Part 1:
4. Schedule Summary	
Check applicable schedules or "None."	► Total number of pages including this cover page:
Schedule A-1 - Investments - schedule attached	Schedule C - Income, Loans, & Business Positions - schedule attached
Schedule A-2 - Investments - schedule attached	Schedule D - Income - Gifts - schedule attached
Schedule B - Real Property – schedule attached	Schedule E - Income – Gifts – Travel Payments – schedule attached
-or-	•
None - No reportable in	nterests on any schedule
	_
	-
	l l
The second secon	onono q
herein and in any attached schedules is true and complete. I acknowled	
I certify under penalty of perjury under the laws of the State of Cali	iornia
Date Signed 3/29/11 (month, day, year)	Sign
(month, day, year)	

SCHEDULE A-1 Investments

Stocks, Bonds, and Other Interests (Ownership Interest is Less Than 10%)

Do not attach brokerage or financial statements.

CALIFORNIA FORIVI	
FAIR POLITICAL PRACTICES COMMISSION	
Name	
Nicholas W. Tell Jr.	

•	NAME OF BUSINESS ENTITY	Ì	NAME OF BUSINESS ENTITY
	Walmart GENERAL DESCRIPTION OF BUSINESS ACTIVITY	ı	Emerson GENERAL DESCRIPTION OF BUSINESS ACTIVITY
	GENERAL DESCRIPTION OF BUSINESS ACTIVITY	1	GENERAL DESCRIPTION OF BUSINESS ACTIVITY
	Retail		Appliances
	FAIR MARKET VALUE	1	FAIR MARKET VALUE
	\$2,000 - \$10,000	ı	☐ \$2,000 - \$10,000 ☐ \$10,001 - \$100,000 ☐ \$100,001 - \$1,000,000
	X \$100,001 - \$1,000,000 U Over \$1,000,000	1	∑ \$100,001 - \$1,000,000 ☐ Over \$1,000,000
	NATURE OF INVESTMENT	1	NATURE OF INVESTMENT
	Stock Other (Describe)		Stock Other (Describe)
	Partnership O Income of \$0 - \$500		Partnership O Income of \$0 - \$500
	O Income Received of \$500 or More (Report on Schedule C)		O Income Received of \$500 or More (Report on Schedule C
	IF APPLICABLE, LIST DATE:		IF APPLICABLE, LIST DATE:
	<u> </u>		
	ACQUIRED DISPOSED	<u> </u>	ACQUIRED DISPOSED
>	NAME OF BUSINESS ENTITY		NAME OF BUSINESS ENTITY
	Exxon Mobile Corp.		Microsoft
	GENERAL DESCRIPTION OF BUSINESS ACTIVITY		GENERAL DESCRIPTION OF BUSINESS ACTIVITY
	Oil	1	Information Technology
	FAIR MARKET VALUE		FAIR MARKET VALUE
	☐ \$2,000 - \$10,000 ☐ \$10,001 - \$100,000	ļ	\$2,000 - \$10,000
	X \$100,001 - \$1,000,000 ☐ Over \$1,000,000		∑ \$100,001 - \$1,000,000 ☐ Over \$1,000,000
	NATURE OF INVESTMENT	l	NATURE OF INVESTMENT
	Stock Other (Describe)	1	Stock Other (Describe)
	Partnership O Income of \$0 - \$500 O Income Received of \$500 or More (Report on Schedule C)		Partnership O Income of \$0 - \$500 O Income Received of \$500 or More (Report on Schedule C)
	O income Received of \$500 of More (Report of Schedule C)	Ì	O Income Received of \$300 of More (Report of Satisface C)
	IF APPLICABLE, LIST DATE:	l	IF APPLICABLE, LIST DATE:
		1	
	ACQUIRED DISPOSED		ACQUIRED DISPOSED
	NAME OF BUSINESS ENTITY	١-,	NAME OF BUSINESS ENTITY
	Allergan		Air Products
	GENERAL DESCRIPTION OF BUSINESS ACTIVITY		GENERAL DESCRIPTION OF BUSINESS ACTIVITY
	,		Materials
	FAIR MARKET VALUE		
	\$2,000 - \$10,000 \$10,001 - \$100,000	f	FAIR MARKET VALUE \$2,000 - \$10,000 \$10,001 - \$100,000
	▼ \$100,001 - \$1,000,000		∑ \$100,001 - \$1,000,000 ☐ Over \$1,000,000
	NATURE OF INVESTMENT Stock Other		NATURE OF INVESTMENT Stock Other
,	(Describe)	1	(Describe)
l	Partnership O Income of \$0 - \$500 O Income Received of \$500 or More (Report on Schedule C)		Partnership O income of \$0 - \$500 O Income Received of \$500 or More (Report on Schedule C)
١	IF APPLICABLE, LIST DATE:		IF APPLICABLE, LIST DATE:
	/ / 09 / / 09		/ / 09 / / 09
-	ACQUIRED DISPOSED		ACQUIRED DISPOSED
_		•	
:ni	mments:		

SCHEDULE A-2 Investments, Income, and Assets of Business Entities/Trusts

(Ownership Interest is 10% or Greater)

CALIFORNIA FORM 700
FAIR POLITICAL PRACTICES COMMISSION
Name

ante

Nicholas W. Tell Jr.

► 1. BUSINESS ENTITY OR TRUST	► 1. BUSINESS ENTITY OR TRUST
Fulcrum Strategy Partners LLC	
Name 111 N. Sepulveda Blvd., Manhattan Beach, CA 90266	Name
Address (Business Address Acceptable)	Address (Business Address Acceptable)
Check one Trust, go to 2 Business Entity, complete the box, then go to 2	Check one Trust, go to 2 Business Entity, complete the box, then go to 2
GENERAL DESCRIPTION OF BUSINESS ACTIVITY Asset Management	GENERAL DESCRIPTION OF BUSINESS ACTIVITY
FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000 / 109 / 09	FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000
NATURE OF INVESTMENT Sole Proprietorship Partnership LLC YOUR BUSINESS POSITION Managing Director/Partner	NATURE OF INVESTMENT Sole Proprietorship Partnership Other YOUR BUSINESS POSITION
TOUR DOWN DOWN DOWN DOWN DOWN DOWN DOWN DOWN	
▶ 2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)	➤ 2. IDENTIFY THE GROSS INCOME RECEIVED (INCLUDE YOUR PRO RATA SHARE OF THE GROSS INCOME TO THE ENTITY/TRUST)
\$0'-\$499 \$10,001 - \$100,000 \$500 - \$1,000 \$ OVER \$100,000	\$0 - \$499 \$10,001 - \$100,000 \$500 - \$1,000 OVER \$100,000 \$1,001 - \$10,000
▶ 3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (attach a separate sheet if necessary)	➤ 3. LIST THE NAME OF EACH REPORTABLE SINGLE SOURCE OF INCOME OF \$10,000 OR MORE (attach a separate sheet if nocessary)
·	
► 4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD BY THE BUSINESS ENTITY OR TRUST	► 4. INVESTMENTS AND INTERESTS IN REAL PROPERTY HELD <u>BY</u> THE BUSINESS ENTITY OR TRUST
Check one box:	Check one box:
☐ INVESTMENT ☐ REAL PROPERTY	INVESTMENT REAL PROPERTY
Name of Business Entity or Street Address or Assessor's Parcel Number of Real Property	Name of Business Entity or Street Address or Assessor's Parcel Number of Real Property
	· .
Description of Business Activity or City or Other Precise Location of Real Property	Description of Business Activity <u>or</u> City or Other Precise Location of Real Property
FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000 / / 09 / 09 10,001 - \$100,000 ACQUIRED DISPOSED Over \$1,000,000	FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000
NATURE OF INTEREST Property Ownership/Deed of Trust Stock Partnership	NATURE OF INTEREST Property Ownership/Deed of Trust Stock Partnership
Leasehold Other	Leasehold Other
Check box if additional schedules reporting investments or real property are attached	Check box if additional schedules reporting investments or real property are attached
Cammanda	EDDC Form 700 (2000/2010) Cob. A 2

SCHEDULE B Interests in Real Property (Including Rental Income)

CALIFORNIA FORM	
Name	
Nicholas W. Tell	Jr.

► STREET ADDRESS OR PRECISE LOCATION	► STREET ADDRESS OR PRECISE LOCATION
113 S. Poinsettia Ave.	119 S. Poinsettia Ave.
CITY	CITY
Manhattan Beach, CA 90266	Manhattan Beach, CA 90266
FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000 / 109 / 09	FAIR MARKET VALUE IF APPLICABLE, LIST DATE: \$2,000 - \$10,000
NATURE OF INTEREST	NATURE OF INTEREST
	Ownership/Deed of Trust Easement
Leasehold Other	Leasehold Other
IF RENTAL PROPERTY, GROSS INCOME RECEIVED	IF RENTAL PROPERTY, GROSS INCOME RECEIVED
\$0 - \$499	\$0 - \$499 \$500 - \$1,000 \$1,001 - \$10,000
S10,001 - \$100,000 OVER \$100,000	\$10,001 - \$100,000 OVER \$100,000
SOURCES OF RENTAL INCOME: If you own a 10% or greater interest, list the name of each tenant that is a single source of income of \$10,000 or more.	SOURCES OF RENTAL INCOME: If you own a 10% or greater interest, list the name of each tenant that is a single source of income of \$10,000 or more.
	1
of business on terms available to members of the pu and loans received not in a lender's regular course o	lending institutions made in the lender's regular course blic without regard to your official status. Personal loans of business must be disclosed as follows:
NAME OF LENDER*	NAME OF LENDER
ADDRESS (Business Address Acceptable)	ADDRESS (Business Address Acceptable)
BUSINESS ACTIVITY, IF ANY, OF LENDER	BUSINESS ACTIVITY, IF ANY, OF LENDER
INTEREST RATE TERM (Months/Years)	INTEREST RATE TERM (Months/Years)
%	%
HIGHEST BALANCE DURING REPORTING PERIOD	HIGHEST BALANCE DURING REPORTING PERIOD
\$500 - \$1,000 [] \$1,001 - \$10,000	\$500 - \$1,000 \$1,001 - \$10,000
\$10,001 - \$100,000 OVER \$100,000	\$10,001 - \$100,000 OVER \$100,000
Guarantor, if applicable	Guarantor, if applicable
Comments:	

SCHEDULE C Income, Loans, & Business Positions (Other than Gifts and Travel Payments)

CALIFORNIA FORM 700 FAIR POLITICAL PRACTICES COMMISSION	
Name	
Nicholas W. Tell Jr.	

NAME OF SOURCE OF INCOME	NAME OF SOURCE OF INCOME
Fulcrum Strategy Partners LLC	
ADDRESS (Business Address Acceptable)	ADDRESS (Business Address Acceptable)
111 N. Sepulveda Blvd., Manhattan Beach, 90266	
BUŞINESS ACTIVITY, IF ANY, OF SOURCE	BUSINESS ACTIVITY, IF ANY, OF SOURCE
Asset Management	
YOUR BUSINESS POSITION	YOUR BUSINESS POSITION
Managing Director/Partner	
GROSS INCOME RECEIVED	GROSS INCOME RECEIVED
\$500 - \$1,000 \$1,001 - \$10,000	\$500 - \$1,000 \$1,001 - \$10,000
☐ \$10,001 - \$100,000 🔀 OVER \$100,000	S10,001 - \$100,000 OVER \$100,000
CONSIDERATION FOR WHICH INCOME WAS RECEIVED	CONSIDERATION FOR WHICH INCOME WAS RECEIVED
Salary	Salary Spouse's or registered domestic partner's income
Loan repayment	Loan repayment
Sale of	Sale of
Sale of(Property, car, boat, etc.)	[Property, car, boat, etc.]
Commission or Rental Income, list each source of \$10,000 or more	Commission or Rental Income, list each source of \$10,000 or more
Other (Describe)	Other (Describe)
▶ 2. LOANS RECEIVED OR OUTSTANDING DURING THE REPORTING PERI	OĐ
You are not required to report loans from commercial of a retail installment or credit card transaction, made available to members of the public without regard to y not in a lender's regular course of business must be of	our official status. Personal loans and loans received
NAME OF LENDER*	INTEREST RATE TERM (Months/Years)
	m.,
ADDRESS (Business Address Acceptable)	% None
	_
	SECURITY FOR LOAN
BUSINESS ACTIVITY, IF ANY, OF LENDER	_
BUSINESS ACTIVITY, IF ANY, OF LENDER	SECURITY FOR LOAN None Personal residence
BUSINESS ACTIVITY, IF ANY, OF LENDER HIGHEST BALANCE DURING REPORTING PERIOD	SECURITY FOR LOAN None Personal residence
· · · · · · · · · · · · · · · · · · ·	SECURITY FOR LOAN None Personal residence Real Property Street address
HIGHEST BALANCE DURING REPORTING PERIOD	SECURITY FOR LOAN None Personal residence Real Property Street address City
HIGHEST BALANCE DURING REPORTING PERIOD \$500 - \$1,000	SECURITY FOR LOAN None Personal residence Real Property Street address
HIGHEST BALANCE DURING REPORTING PERIOD \$500 - \$1,000 \$1,001 - \$10,000	SECURITY FOR LOAN None Personal residence Real Property Street address City Guarantor
HIGHEST BALANCE DURING REPORTING PERIOD \$500 - \$1,000 \$1,001 - \$100,000	SECURITY FOR LOAN None Personal residence Real Property Street address City
HIGHEST BALANCE DURING REPORTING PERIOD \$500 - \$1,000 \$1,001 - \$100,000	SECURITY FOR LOAN None Personal residence Real Property Street address City Other
HIGHEST BALANCE DURING REPORTING PERIOD \$500 - \$1,000 \$1,001 - \$10,000 \$10,001 - \$100,000	SECURITY FOR LOAN None Personal residence Real Property Street address City Other